



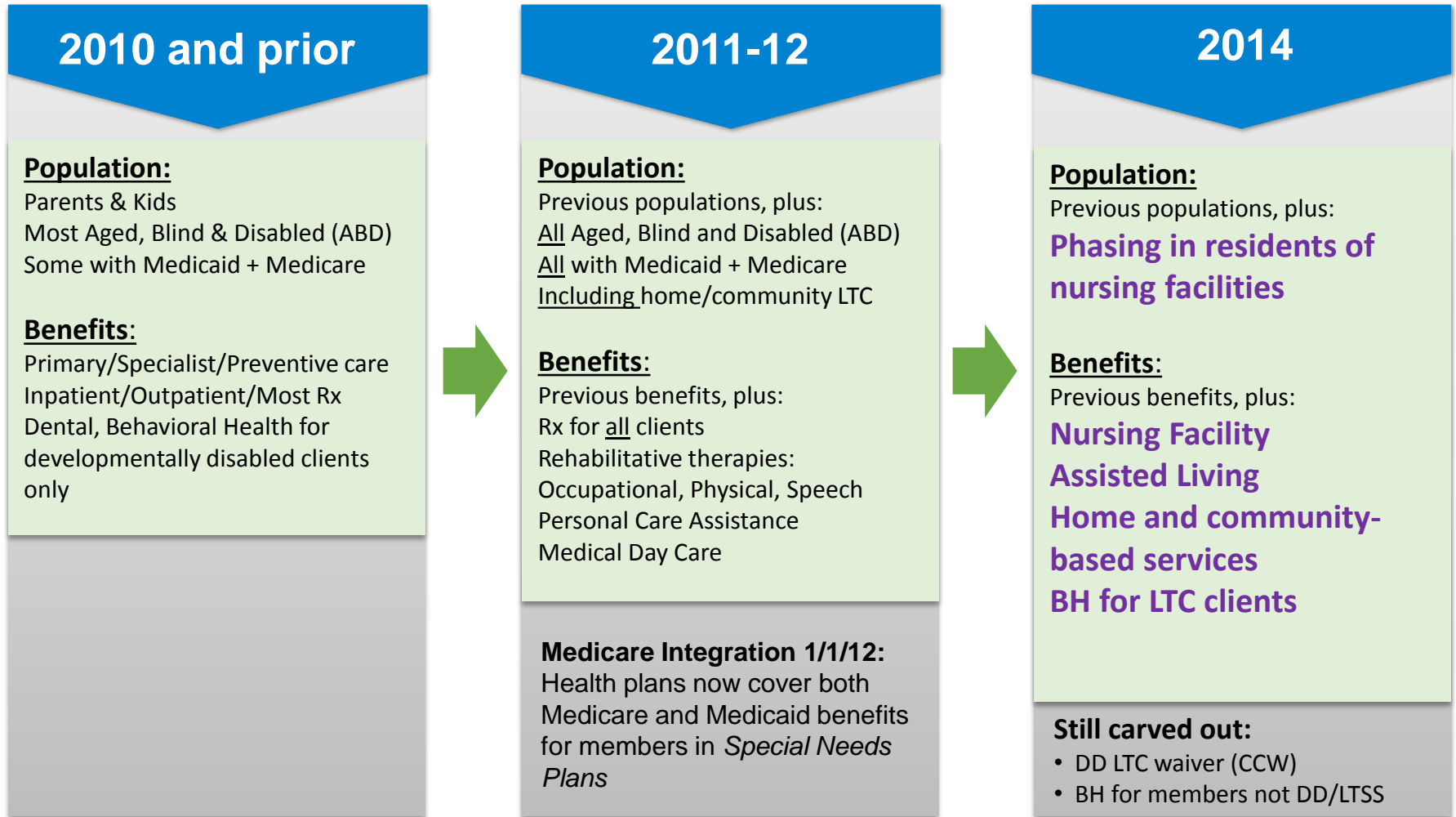
**Amerigroup**  
**RealSolutions<sup>®</sup>**  
in healthcare 

**New Jersey Managed Long-Term Services and Supports Update**

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Amerigroup New Jersey



# NJ's Medicaid Managed Care Program: Recent Change



# Medicaid Long-Term Care



**People who need long-term services and supports typically prefer to remain in their home as long as they are able.**

- **92 percent of New Jersey's 50+ citizens believe it is important to have long-term care services that allow for aging in the home<sup>1</sup>**

**The State has some programs that allow this, but has had difficulty scaling to achieve desired ratios of institutional to community care**

- **Less than 29 percent of New Jersey's LTSS spending is for home- and community-based care, putting New Jersey in the bottom half of states. Top performing states average 60 percent<sup>1</sup>**

**State government resources are limited**

- **In 2000, 12.4 percent of the U.S. population was 65 or older, a number projected to jump to 19 percent by 2030<sup>2</sup>**
- **Care for the whole person delivered in the right setting is the most cost-efficient**
- **Sixteen states plan to implement new managed care programs for LTSS by 2014**

Sources:

- 1) AARP Long-Term Services and Supports Scorecard ([www.longtermscorecard.org](http://www.longtermscorecard.org)) and The Daily Record Editorial (10/3/11);
- 2) US Administration on Aging: [http://www.aoa.gov/aoaroot/aging\\_statistics/index.aspx](http://www.aoa.gov/aoaroot/aging_statistics/index.aspx)
- 3) Centers for Medicare & Medicaid Services: The Growth of Managed Long-Term Services and Supports (MLTSS) Programs: A 2012 Update .

# Quick: What Changes and What Stays the Same?



- Changes:
  - MCOs will develop a plan of care with member, including authorizing LTSS services
  - You will bill MCOs
  - MCO care managers will periodically check on members and monitor their progress
- Stays the same:
  - Your residents
  - NF/AL payment rates
  - Financial eligibility determination – we share your interest in the rapid turnaround of these determinations
  - You will continue to collect patient liability





# What Is Going on at Amerigroup?



- Systems configuration, including critical incident tracking and other reporting
- Training current and new staff
- Provider outreach and contracting
- Claims testing
- Weekly individual plan meetings and systems testing with State
- ***Evaluating opportunities for innovation and quality improvement***

# Why We See MLTSS as an Opportunity



- Home and community-based services are underutilized
- They are also not well coordinated
- We can manage cases prior to potential nursing home admission
- ***Important Note:* MLTSS is not about trying to change nursing homes, rather it is about better care management and more effective use of home and community-based services**



# Keys to Program Success



- Paying providers correctly and quickly
- Ready access to our members, both those in and out of your facilities
- The development of clinically sound and practical plans of care
- **Partnership and dialogue**

**Amerigroup LTSS Provider Liaison:  
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# MLTSS services: Residential Settings



- Nursing Facility
- Assisted Living
  - Assisted Living Residence (ALR)
  - Comprehensive Personal Care Home (CPCH)
  - Assisted Living Program (ALP)
- Adult Family Care
- Community Residential Services

**Behavioral Health Services are also covered for MLTSS members**



# MLTSS services: Home- and Community-Based



- Caregiver/ Participant Training
- Chore Service
- Community Transition Services
- Home Based Supportive Care (HBSC)
- Home Delivered Meals
- Maintenance Therapies
- Medication Dispensing Device
- Personal Care Assistance
- Personal Emergency Response System (PERS)
- Private Duty Nursing
- Residential Modifications
- Respite
- Social Adult Day Care
- Vehicle Modifications

**Behavioral Health Services are also covered for MLTSS members**

# MLTSS services (continued)



- TBI non-residential
  - Behavior Management (TBI)
  - Structured Day Program
  - Supported Day Services
  - Maintenance Therapies

**Behavioral Health Services  
are also covered for MLTSS members**

# Some key information: Codes & Auths



Service type	Billing code	Authorization?
Nursing Facility	0100	Required – same as today
Assisted Living Residence	T2031	<b>Required – claims edit is temporarily lifted to facilitate payment at 7/1 transition while Amerigroup case managers are conducting initial member assessments.</b>
CPOCH	T2031_U1	
Assisted Living Program	T2031_U2	
Respite Service in Assisted Living	S5151	
Respite Service in Nursing Facility	0663	

# AGP Provider Website: providers.amerigroup.com



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# Providers

## How Can We Help You?

### Amerigroup & You

Providing care for those who need it most requires a team effort and there's no more critical person on this team than you the provider. Our challenge is to find ways to help you use your resources as efficiently and productively as possible. And that begins by listening to the problems you encounter and the ideas you have to make the system work better. Together we can find the real solutions that can make a difference in people's lives.

**Click on New Jersey**

Interested in working with Amerigroup?  
**Get Started**

#### The States We Serve

Amerigroup currently operates in 12 states and is growing!

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# Partnering with Amerigroup

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- Amerigroup LTSS Team:
  - Tonya Sherrill, LTSS Provider Liaison
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  - [nj1mltssprovhelp@amerigroup.com](mailto:nj1mltssprovhelp@amerigroup.com)
  
- Our online training sessions:
  - June 2 – Labor Day week
  - Tuesdays and Thursdays at 1:30pm
  - Sign up now via Provider Liaison email address



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