

**THURSDAY, JUNE 2 ♦ 1:30 P.M. – 2:45 P.M.**

**3-A. Minimum Income Households: What Can Be Counted?**

*Theresa Davis and Bonnie Kelly, Ridge Oak, Inc.*

In HUD Multi-Family Properties, where the resident's rent is calculated based upon income, ascertaining all sources of income is essential. Using role play and an extensive questionnaire, we will present some practical tools to a frustrating situation—determining what a fair rental cost is when a household is reporting no, or very little income.

*Sustaining Your Purpose*

**3-B. Building the Bridge**

*David Glenn, United Methodist Communities; Donald McDermott, DG McDermott Associates LLC*

This session will discuss the importance of the alignment of the bridge between an organization's business strategy and its compensation and performance management philosophy and practices. It will illustrate why and how a New Jersey Senior Living Provider partnered with a compensation and performance management consultant to assess, implement, and monitor a comprehensive compensation program and a performance management system, which both reflected and promoted the organization's mission, vision, values, and strategic plan.

*Fueling Your Purpose*

**3-C Reality of Redefining Your Food Service Program**

*J.D. Landis, SFCS Architects; Bill Chodan, FLIK; and Schelley Hollyday, The Hollyday Group*

Your food service program can be the deciding factor whether prospective residents choose your community. Our panel of experts will expose campus leaders with current trends, operational tactics, design innovations, and interactive examples that can help keep senior living dining programs and venues fresh and exciting.

*Evolving Your Purpose*

**3-D. What's New in MLTSS**

Representatives from the Division of Medical Assistance and Health Services, Division of Aging Services, and the five Medicaid managed care plans will discuss current trends and topics in managed long term services and supports (MLTSS), including policy updates and efforts underway to address stakeholder concerns related to authorization and claims payment.

*Sustaining Your Purpose*